

*RE-POSTING (2<sup>nd</sup>)*

**Regional Manager** (world health) – **South America**  
home base in Argentina; Brazil; Colombia  
**CONTRACTUAL (2 years – renewable)**

*The **World Federation of Hemophilia** (WFH - <http://www.wfh.org>) is an international not-for-profit organization that provides global leadership to improve and sustain care for people with inherited bleeding disorders, including hemophilia, von Willebrand disease, rare factor deficiencies, and inherited platelet disorders. Established in 1963, the WFH works with member organizations in 149 countries as well as through a network of international volunteers and healthcare providers to achieve our vision of "Treatment for All" around the world.*

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**NO RELOCATION ASSISTANCE** available

**EXPERIENCE WITH BLEEDING DISORDERS** (PREFERRED), and in **HEALTH development** (essential), primarily in **South America**

**MUST BE legally entitled to live & work in the country**

**FLUENT in English & Spanish; working knowledge of other languages (ie. Portuguese)** – an asset

The WFH is looking for an experienced, results-oriented REGIONAL MANAGER with superior project / health program management abilities and interpersonal skills, to represent the WFH and coordinate and **implement its country and health care development programs and activities** in South American countries. He/she will further **act as conduit between WFH headquarters and national member organizations** (NMO) for the **bleeding disorders community** within the region.

Location (hub city): **Buenos Aires** (Argentina), **Sao Paulo** (Brazil), **Bogota** (Colombia)– preferred

Type of position: contractual (2 years, renewable); home-based; full-time

Start date: **AS SOON AS AVAILABLE** (latest, end June 2023)

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**Principal Responsibilities -**

Reporting to the Head, Regional Development based at the WFH headquarters, the **Regional Manager – South America** will be responsible for the development, management, implementation, and delivery of a designated portfolio of **national country health programs** and for WFH-led world healthcare development activities for designated countries within the region (example: Argentina, Bolivia, Brazil, Chile, Colombia, Guyana, Ecuador, Paraguay, Peru, Suriname, Uruguay, Venezuela).

As **the main representative for the WFH** within the region, the Regional Manager will carry out the following tasks:

- Represent the WFH within the region and assist the organization in defining strategic objectives and work plans for the region
- Maintain collaboration and support for the development of WFH national member organizations (NMOs) in South America
- Ensure effective development, planning, coordination, monitoring, reporting, and evaluation of the following **WFH bleeding disorder programs** in the region, including:
  - Country development programs (Country Programs, Cornerstone Initiative, PACT)
  - Regional workshops, conferences and other regional activities targeting people with bleeding disorders and healthcare professionals

- Medical and organizational and youth twinning partnerships
- Contribute to raising awareness and to the implementation of other WFH-led programs (example: humanitarian aid, global training programs & initiatives, data collection) offered to designated regions.
- Facilitate and support the work of key volunteers and WFH committees; respond to queries and correspondence in regard to programs and activities
- Conduct country visits with expert volunteers to meet with the NMOs, senior government officials, as well as hemophilia treatment centers, hospitals, blood banks and other organizations as required
- Ensure sound administrative and financial control of budgets and planned program activities spending in the region, including timely production of progress reports and other relevant documents
- Author articles for WFH online news, Hemophilia World, on current programs and activities in the region.

Carry out other tasks relevant to the position as required by the Head, Regional Development, the Director, Global Development, or the CEO as need be.

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## **QUALIFICATIONS and REQUIREMENTS –**

- **Bachelor's degree** in public health, international development or relations, political studies, social sciences, or other relevant discipline
- Six to nine **(6-9) years of relevant work experience** with a **world health development** organization – notably with bleeding disorders - that **includes at least 5 years (essential)** of proven track record **in country project/ health program management**, and monitoring & evaluation of health programs **in South American countries** (example: Argentina, Bolivia, Brazil, Chile, Colombia, Guyana, Ecuador, Paraguay, Peru, Suriname, Uruguay, Venezuela); experience working in a similar regional role – an asset
- **Solid understanding** of **socio-economic conditions** and **world health** (example: non-communicable diseases, or rare diseases) **developmental issues** in the stated region
- Excellent **diplomatic and cross-cultural skills**, and **demonstrated experience** in working with **people from diverse cultures and countries**; superior abilities to **build/maintain networks** and working relationships with **stakeholders and partner organizations**: highly motivated, efficient and flexible individual with **strong interpersonal** and **teamwork skills**
- Demonstrated capacity to work in a **self-directed manner** (autonomously) and to collaborate effectively with **government, healthcare and/or public affairs officials and volunteers** as well as with **HQ staff and senior management team**
- **Excellent analytical** and **communication** (public speaking, presentations) capabilities, and recognized **abilities for mediating/resolving issues**, conflicts
- **Strong organization skills**, and **time management** skills to effectively balance & prioritize multiple tasks, work simultaneously on several projects
- **Mastery of English and Spanish** as primary languages of work (**written and spoken**); working knowledge of other languages (i.e. Portuguese) – an asset
- **High computer literacy**, with extensive experience working with Windows Microsoft Office Suite (Word, Excel, Access, Power Point), plus Outlook, internet
- **Availability and flexibility** to undertake **regular travel within the region** and at some international gatherings
- **Legally entitled to live & work** (from home) **in the South American region** (no relocation assistance possible)

Compensation will be commensurate with experience. Travel and medical insurance costs reimbursed.

**Regional Manager** (world health) – **South America** (CONT'D...)

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Please send in confidence, an **English** resume & cover letter **IMMEDIATELY** (no later than **September 10, 2023**) to:

**The World Federation of Hemophilia** <http://www.wfh.org> F: +1 514.875.8916 Montréal, Qc H3G 1T7 Canada  
E: [recrutement.recruiting@wfh.org](mailto:recrutement.recruiting@wfh.org)

We thank all candidates for their interest, however only short-listed candidates will be contacted.